

How We Save You Money



How CATS Will Save You Money

In today's constantly changing technology market, it is virtually impossible for one person to know all the IT skills and technologies needed, so most companies who have a low-end or even mid-end IT guy will end up hiring external companies to do most of the higher level work. That means they pay twice just to get their basic IT needs met.

For one set monthly fee, CATS Technology Solutions Group will be your technology partner. For this low monthly fee you get an entire team of IT experts at your disposal. Our staff has over 75 years of experience, the diversified skills, certifications, and technology backgrounds needed to increase your company's efficiencies. This allows us to serve as your single source for all your IT needs. Your costs are lowered but your resources are greatly increased.

When you have an in-house IT staff, you must pay salary, benefits, and time off for vacations, sick days and weekends. You may have to hire temporary staff to get full coverage. With CATS, you get a dedicated team and a personal Lead Technician working 24x7x365 to keep your systems running at peak performance - you can concentrate on your business' productivity and profit. You get consistent coverage for a consistent, affordable, monthly fee.

Another hassle you will avoid by choosing CATS is staff recruitment and replacement. You will no longer have to hire and fire, and won't have to worry about paying into the unemployment fund, having premiums increase, having an open position and no IT support, finding a qualified person to hire, or training that new hire. You will save countless hours and a great deal of money—not to mention, you will be free to focus on growing your business rather than dealing with IT issues.

Choosing CATS is much more efficient than depending on the limited knowledge of one or a few employees, and it's also much less expensive. (Take a look at our example below to see just how much!) In short, with CATS you get much more, for less. And since our unique proactive maintenance plans head off issues before they become problems, you save even more money.

Example of Savings

1. For this example, we assume you are a small company with 18 employees, 2 servers. The CATS contract level for this size company would be approximately \$3000 per month, or \$36,000 per year—and all the management headaches are ours. OR YOU COULD:
 2. Hire one employee for \$70,000.00 per year (low end)
 3. Plus benefits, which, according to my PPO, AMBROSE, would cost approximately \$12,000.00 per year (assuming the employee has a family)
 4. As the employer, you are required to pay approximately a 7% payroll tax as well as a UBT tax. This is an additional tax of approximately another \$5,740.00
 5. You would also have to match contributions into a 401k, assuming you are making your own contribution as the owner. Let's call this another \$2,500.00



How Many things can one IT Guy Handle? When will they start dropping the ball?

The cost for a single IT staffer: \$90,240.00 + External Support (\$8,000) = \$98,240 per year
The cost for CATS per year: \$36,000 per year
You would save \$62,240 a year by using CATS as your single source for all IT solutions.
Wouldn't it be better to have this money in your pocket?

